

## Curriculum Vitae

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### EDUCATION

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**Harvard Kennedy School, Harvard University**, Cambridge MA  
Masters of Public Administration, 2005.

**Poynter Institute for Media Studies**, St. Petersburg FL  
Fellowship in journalism: *Newswriting and Editing for Liberal Arts Graduates*, 1986.

**Duke University**, Durham NC  
B.A., English and Economics, 1986. *Summa cum Laude*.

**Stanford University**, Palo Alto CA, 1982-83.

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### PROFESSIONAL EXPERIENCE

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#### SELECT CONSULTING ENGAGEMENTS

1/17-present

- *Family Independence Initiative*: Scale groundbreaking, data-driven approach to breaking cycles of poverty in 12 US cities by expanding to Liberia, Ghana, and Colombia.
- *United Nations Foundation*: Undertake landscape analysis of efforts promoting achievement of the SDGs in the United States, identifying strategic opportunities for leadership.

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**U.S. AGENCY FOR INTERNATIONAL DEVELOPMENT**, Washington DC

*Chief Strategy Officer*

3/16-1/17

Overhauled strategic planning and executive management of complex global agency, working with the Administrator to strengthen corporate decision-making and execution, especially on tough issues and key priorities.

- Revamp metrics for corporate performance to improve execution and focus.
- Institutionalize and mainstream successful Obama administration reforms and initiatives.
- Execute initiatives to strengthen USAID's ability to innovate; to manage risk; and to strengthen resilience and impact on poverty in increasingly complex and insecure environments.

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**U.S. DEPARTMENT OF STATE**, Washington DC

*U.S. Special Coordinator for the Post-2015 Development Agenda*

1/15-11/15

As US special envoy, led US at the United Nations, negotiating with UN ambassadors to create and adopt the Sustainable Development Goals (SDGs), with President Obama committing the US to support their achievement. Advocated for and supported U.S. commitment to universality. Supported launch of first-ever Solutions Summit, supporting social entrepreneurs to scale innovations to achieve the SDGs.

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**U.S. AGENCY FOR INTERNATIONAL DEVELOPMENT, Washington DC**

*International Policy Advisor to the Administrator, Bureau for Policy, Planning and Learning* 3/12-12/14

*Deputy Assistant to the Administrator, Bureau for Policy, Planning and Learning* 9/11-12/14

*Senior Advisor, Strategic and Program Planning, Bureau for Policy, Planning and Learning* 9/10-8/11

Led Agency's global policy strategy to increase development impact through strategic partnerships and policy agreements with other donors.

- Led US in OECD negotiations to modernize the definition of Official Development Assistance (ODA), updating concessionality and improving incentives to direct ODA to the neediest countries.
- Elevated USAID's policy influence by creating and leading strategic development dialogues with UK, Sweden, EU, Australia, and Japan. Facilitated creation of first-ever development dialogue with China.
- Launched \$400 million partnership with Sweden on Science, Technology, and Innovation. Cultivated a \$1 billion commitment to Power Africa.
- Co-chaired USAID's first ever policy on resilience to protect gains out of poverty in face of crises. Helped design the \$150 million Global Resilience Partnership.
- Led redesign of global business processes to save 45,000 – 75,000 workdays annually worldwide.

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**SELECT CONSULTING ENGAGEMENTS**

2005-2010

**US Economic and Community Development**

- **Foundation for Louisiana** (9/2005 – 5/2010): Launched public foundation after Hurricane Katrina that has distributed over \$40 million to stimulate inclusive economic development and promote equity. Facilitated creation and spin-off of only multi-state grassroots advocacy coalition, to promote equity in policies governing billions in federal recovery funds. Authored white paper and facilitated interactions with senior White House officials to renew federal investment in New Orleans five years post-Katrina.
- **Oxfam America** (1/2010 – 8/2010): Assessed effectiveness of Gulf Coast program to reduce poverty and influence federal and state policy after Hurricane Katrina.
- **Family Independence Initiative** (5/2010 – 8/2010): Established New Orleans site for this data-driven social enterprise that breaks cycles of poverty through individual initiative supported by peers.

**International Development**

- **CARE USA** (5/2009 – 8/2010): Developed new strategic vision and restructured the signature program on Girls and Basic Education, expected to mobilize \$200 million within 5 years.
- **PILnet**: Created cohesive global strategy for decentralized human rights NGO working on rule of law in US, Russia, China, and Eastern Europe.
- **Hauser Center for Nonprofits – Harvard Kennedy School** (9/2006 – 2/2009): Created new program providing research, thought leadership, and management expertise to help INGOs maximize their impact on poverty. **Directed the NGO Leaders Forum**, convening US CEOs of the largest INGOs with policy makers and presidential campaign advisors to elevate global development in US foreign policy.

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**THE WARNER FOUNDATION, Durham NC**

*Founding Executive Director* 9/00-7/04

*Board Member* 2/99-2/03

Launched operations for family foundation for successful software entrepreneur, to break cycles of persistent

poverty and stimulate inclusive economic growth in low-wealth communities in NC. Developed successful strategies to build income and wealth, enhance community leadership, and improve race relations.

- Distinguished foundation as high-profile leader on issues of race and equity at the state, regional, and national levels.
- Catalyzed resources by creating and chairing two major funding collaboratives that pooled funds from NC and national foundations, to strengthen emerging Latino population and promote racial justice.
- Founded NC Network of Grantmakers to influence state policy on poverty and equity.

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**TRIANGLE COMMUNITY FOUNDATION**, Research Triangle Park NC

7/96-8/00

*Founding Director of Philanthropic Services*

Established one of nation's first formal programs to maximize resources of donor-advisors.

- Modernized foundation's business model, developing partnerships and joint initiatives among donors.
- Created high-impact philanthropic strategies for donor families.
- Facilitated strategy to defuse rising tensions regarding Latino immigration.

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**MT. DIABLO HABITAT FOR HUMANITY**, Walnut Creek CA

2/93-10/95

*Founding Executive Director*

Established day-to-day operations. Primary responsibility for all business operations, including fund raising; board development; staffing; and public relations.

- Increased assets ten-fold; tripled housing production and yearly budget; doubled volunteer participation.

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**WIMBLEDON BOUND PARTNERSHIP**, Elysburg PA

11/86-6/92

*Professional Tennis Player/General Partner*

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## TEACHING

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- Guest Lecturer, *Development Finance*, Duke University School of Law, Fall 2014.
- *The Aspen Institute Philanthropy Seminar*, The Aspen Institute, Summer 2007.
- *2006 Duke Institute in Nonprofit Leadership: Money*, Duke University Continuing Studies, Fall 2006.
- *Strategic Management of Nonprofit Organizations*, Harvard Kennedy School, Harvard University. Spring 2005.

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## WRITING/PUBLICATIONS

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"My Turn: Salute to Service," opinion editorial in The Daily Item, 1/24/2017.

**Pipa, T.** "The Financing Revolution: Implications for Ending Extreme Poverty." In: Frontiers in Development 2014: Ending Extreme Poverty, U.S. Agency for International Development, 2014.

Worthington, S. and **Pipa, T.** “Private Development Assistance: The Importance of International NGOs and Foundations in a New Aid Architecture.” In: Kharas, H. Catalyzing Development: A New Vision for Aid, Brookings Press, 2011.

Regular Contributor, *Philantopic* Blog, Philanthropy News Digest, The Foundation Center, 2009-2010.

*Humanitarian and International Development NGOs* blog, Hauser Center for Nonprofit Organizations, Harvard University. Author and creator. Responsible for all content through 2008.

*Mobilizing Change: 10 Nonprofit Policy Proposals to Strengthen U.S. Communities*, Aspen Institute, June 2008.

*Equity and Inclusion: Signposts for a Full and Just Recovery*, Louisiana Disaster Recovery Foundation, August 2007.

**Pipa, T.** (2007). “Using Public Policy Grants to Increase Effectiveness: A Small Foundation’s Story.” In: Arons, D. Power in Policy: A Funder’s Guide to Civic Participation, Fieldstone Alliance.

*Forgotten Communities, Unmet Promises: An Unfolding Tragedy on the Gulf Coast*, Oxfam America, August 2006.

“In Disaster Planning, Focus on Local Charities,” opinion editorial in The Chronicle of Philanthropy, 8/17/06.

*Weathering the Storm: The Role of Local Nonprofits in the Hurricane Katrina Relief Effort*, Aspen Institute, June 2006.

*Counting Overhead Costs Could Backfire*, opinion editorial in Philanthropy Journal Online, 6/3/2003.

Reviewer, *Standards of Excellence*, N.C. Center for Nonprofits, 10/02.

#### RELATED EXPERIENCE

- **National Advisory Council**, *Center for Disaster Philanthropy*, 2/13-present.
- **Expert Reference Group: External Financing for Development**, *OECD*, 10/13-9/14.
- **Board of Directors**, *Disaster Accountability Project*, 8/08-8/10.
- **Founding Advisory Board**, *The Center for Effective Philanthropy*, 4/03-12/06. Member of Advisory Task Force for Foundation Governance Project.
- **2004-2009 Strategic Planning Committee**, *Council on Foundations*, 9/03-8/04.
- **Board of Directors**, *Neighborhood Funders Group*, 9/03-11/04. Member of Advisory Group for Community Giving Resource Project.
- **Founding Chairperson**, *N.C. Network of Grantmakers*, 11/01-7/04.
- **Core Committee**, *The North Carolina Discovery Alliance*, 2001-7/04.
- **Treasurer**, *El Pueblo, Inc.*, 5/99-8/04.
- **Board of Advisors**, *Fundación Comunitaria de Puebla*, Puebla, Mexico 5/99-5/01.

#### LANGUAGES

Conversational in **Spanish** and **French**.